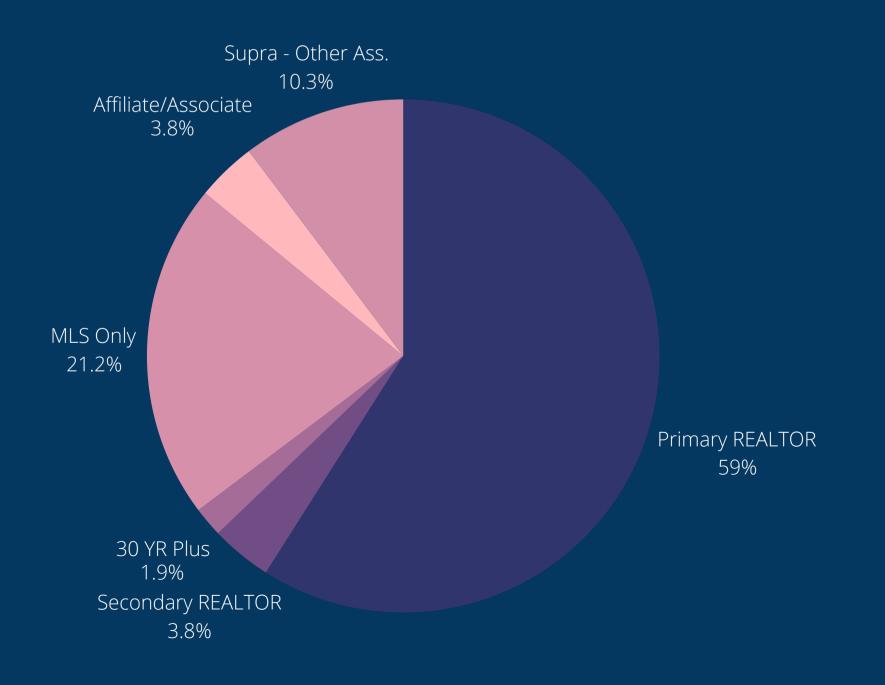


GRRABY THE NUMBERS



- 2,217 REALTOR Members
- 3,508 Total Members Served
- 115 RCA Members
- 2,870 MLS Participants

MLS Only Participation Increased 3.5%

MLS Only Participants increased from 719 to 744 Year over Year

Offered Supra Access to Area Associations

GRRA is providing Supra Access to 350 agents in the Triad that are not GRRA members

COMMUNITY INVOLVEMENT

Professional Clothing Drive benefitting Women's Resource Center

2023 Under the Bridge - Feeding Over 300 Homeless at Thanksgiving Totaling \$1,489; Bingo Night Raised \$4190 for 2024 Under the Bridge \$900 Raised at Member Appreciation Critter for a Cause benefiting GRRF

Spring Food Drive Collected 642 lbs. of food and \$625 raised for Out of the Garden

Get a Kid Ready for School Hunter Elementary

Mitchell Street Park Adopted by RCSC

Volunteered at Camp Carefree & Supported Habitat for Humanity Randolph County

COMMUNITY INVOLVEMENT



Autism Society of NC - Help for Families Totaling \$2,000

Community Housing Solutions - 2023 Honor Cards plus GRRF Match Totaling \$10,315

Leadership CONNECTIONS, WFNC - Food for Children Totaling \$2,500

LOT 2540 Donation Totaling \$2,500

Kellin Foundation Donation Totaling \$2,500

GRRA Member Education Grants Totaling \$1,494

COMMUNITY INVOLVEMENT



Clara House - 2023 Holiday Party Donation Totaling \$2,050

Community Housing Solutions - Ambassador's Luncheon Table Sponsor Friend Level Totaling \$750

Greensboro Police Department - GSO Police Department's Fund Totaling \$1,000

The Family Room - Support for Foster Families that Foster Totaling \$2,500

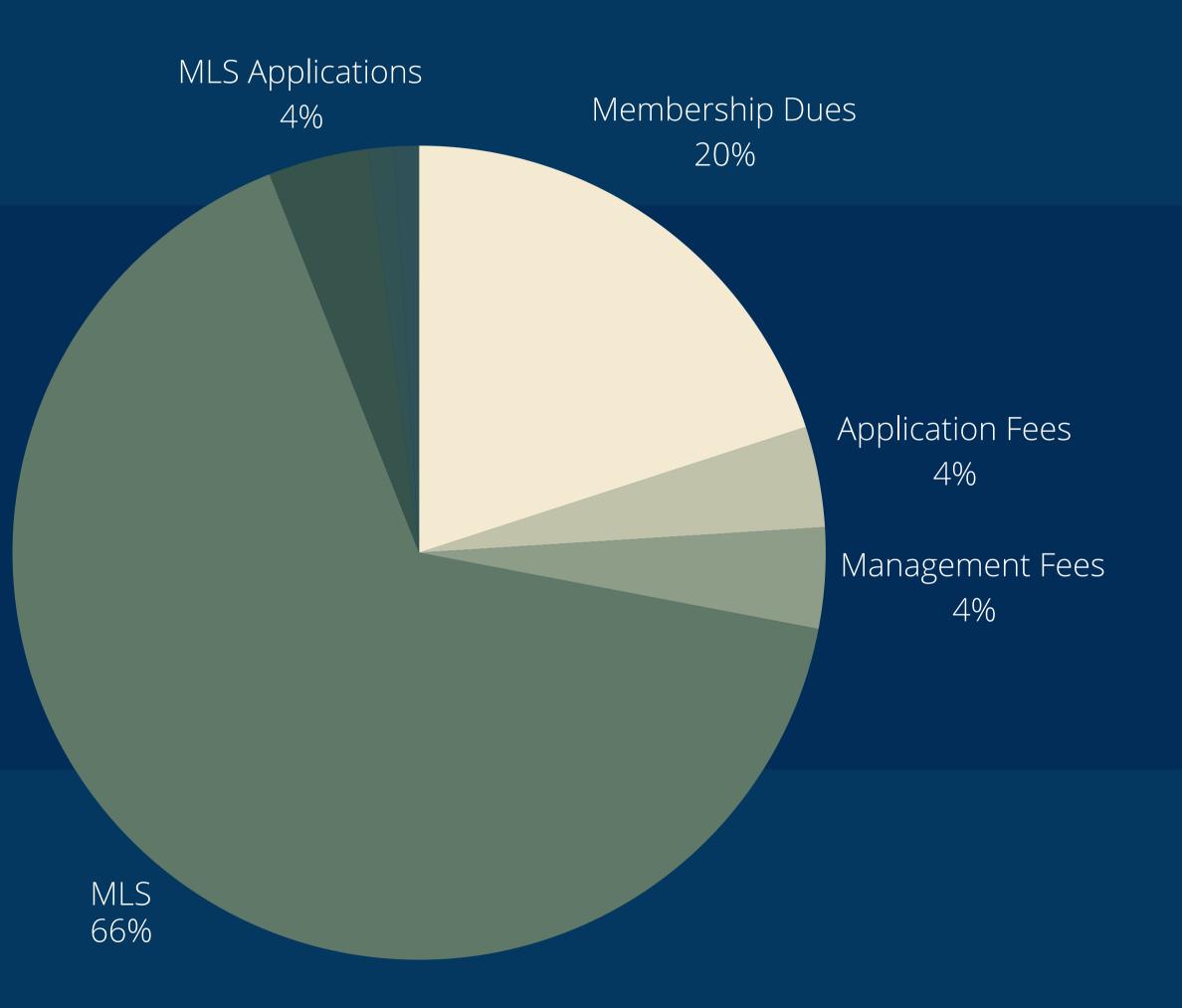
Cone Health Heart & Vascular Patient Care Fund - \$3,600

GRRA BUDGET

2023-24 Income

2023-24 YTD \$2,762,891 (84% of fiscal year)

2023-24 Budget \$2,822,900



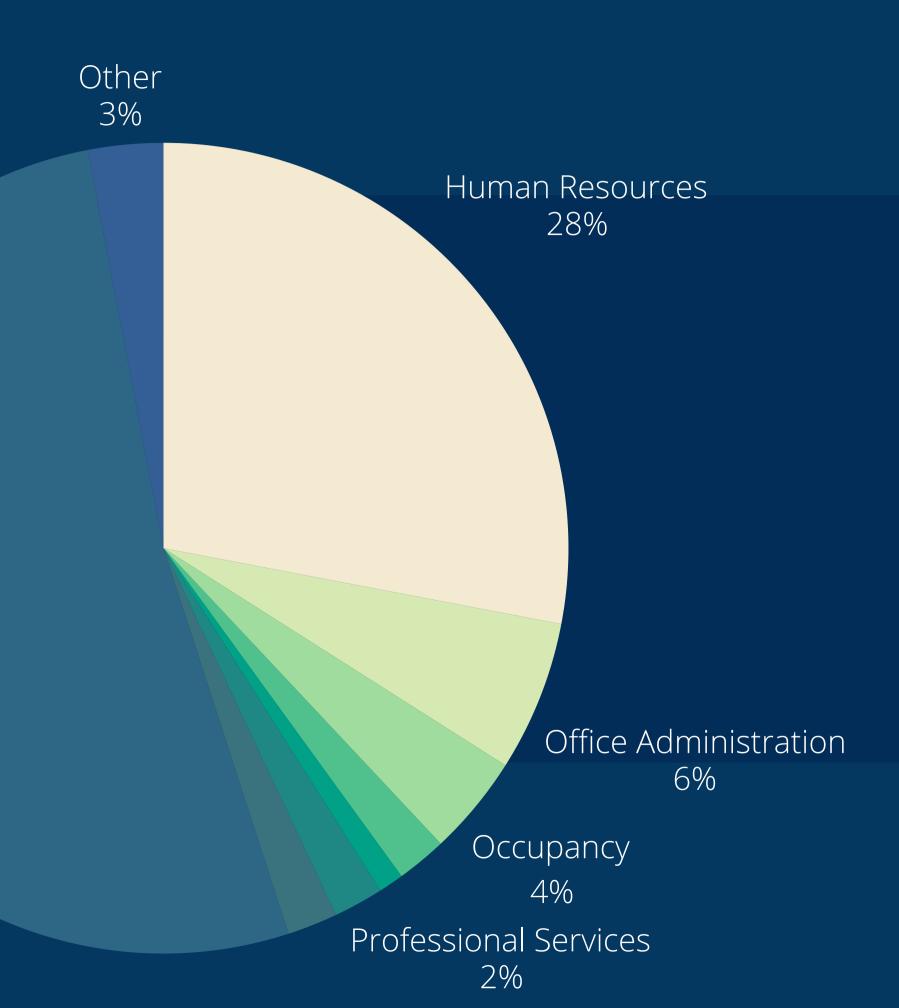
GRRA BUDGET

2023-24 Expense

2022-23 YTD \$1,911,156 (84% of fiscal year)

2023-24 Budget \$2,937,335

MLS 52%





- Reduced Local Dues Again for the 2024-25 Fiscal Year. No Local Dues Increase since 1996
- Will provide CE at No Additional Cost for Primary and Secondary Members for the 2024-25 CE Cycle
- Reduced MLS Fees Again for the 2024-25 Fiscal Year
- Continued In-Person CE with 2486 attendees
 - Hosted In-Person Courses in Asheboro
- Hosted Ron Pipps, 2014 NAR President to install 2024 GRRA President & speak on "Leading in Real Estate"
- Hosted 4 ABR Designation Courses
- Reached RPAC Goal for both Participation and Dollars Invested (\$56,535)
 - President's Cup & Triple Crown Winner
 - 2nd GRRA Member Inducted into RPAC Hall of Fame Marvette Artis joins Sandra O'Connor
- Lobbied Elected Officials at State and Federal Levels
- Hosted Dr. Lawrence Yun to speak on the local housing trends and economy
- 2,243 Members signed up for the GRRA HUB
- First GRRA Member accepted into NAR Leadership Academy Marvette Artis



- \$5000 Support for the REALTORS Relief Fund
- Launched RE Target and Forewarn Systems
- Carolina Core Housing Study & Real Estate Summit at HPU on Sept. 27, 2024, 11:30 AM 2:30 PM
- New Roof on Association Building
- GRRA Donations to GRRF \$9,950
- Supported Greensboro Chamber's GROW Campaign Foundation Economic Development 2023-2027
- Supported Downtown Greensboro INC, Greensboro Education Alliance, & International Sit-in Gala
- Held 6th Member Appreciation Event
- Global Alliance of the Triad Participant and Stakeholder
- Over 1100 Instagram Followers; 2.5K Followers on Facebook; 3.3K Followers on X (Formerly Twitter); Over 500 Linkedin Followers











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